

**SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION**

Contractor	<b>314E CORPORATION</b>	Division/Section	<b>SFDPH, Information Technology</b>
Address	<b>6701 Koll Center Parkway, Suite 340</b>	Chief Operating Officer	<b>Greg Wagner</b>
	<b>Pleasanton, CA 94566</b>	DPH Administrator	<b>Eric Raffin</b>
Contact	<b>Abhishek Begerhotta</b>	Program Administrator	<b>Jeff Scarafia</b>
	<b>CEO, 314E Healthcare</b>	Contract Analyst	<b>Joanna Li</b>
		Phone	<b>628-206-1236</b>
		Phone	<b>415-554-2818</b>

**Request for approval of a new contract with 314e Corporation (314e), in the amount of \$3,500,000, to provide as-needed professional services in support of Phase 2 of The Electronic Health Record project. This request has an initial term of November 1, 2020 through October 31, 2023 (3 years).**

Profit    Non-Profit    LBE    RFQ- Number: 2-2020   Date: 2/26/2020  
 New    Renewal    Mod    Sole Source \_\_\_\_\_

Number of years DPH has been doing business with this organization: 5

<b><u>CONTRACT INFORMATION:</u></b>	<b><u>Prior Transaction</u></b>	<b><u>Proposed Transaction</u></b>	<b><u>Annualized Difference*</u></b>
	(New)	11/01/2020 – 10/31/2023	
<b>Funding Sources:</b>			
General Fund		\$3,125,000	
TOTAL DPH REVENUES		\$3,125,000	
12% Contingency Amount		\$375,000	
CONTRACT TOTAL		\$3,500,000	
ANNUAL AMOUNT OF CONTRACT (estimate)		\$1,166,666	
Agency Funds		-\$0-	
Contract FTE		n/a	

**PROPOSED:**

<b>Mode(s) of Service &amp; Unit of Service Definition</b>	<b>No. Of Clients</b>		<b>No. of Units</b>	<b>Unit Cost (Hourly)</b>
	N/A	Duplicated		
1 UOS = 1 hour of work	N/A	Unduplicated		Initial Term
<b># of hours is dependent on tasks awarded, total shall not exceed \$3,500,000.</b>				
EpicCare Inpatient Clinical Systems (Must be Epic Certified)	N/A		Actual	\$130
EpicCare Ambulatory Electronic Health Record (Must be Epic Certified)	N/A		Actual	\$130
Beacon Oncology (Must be Epic Certified)	N/A		Actual	\$135
Beaker Laboratory (Must be Epic Certified)	N/A		Actual	\$135
Behavioral Health (Must be Epic Certified)	N/A		Actual	\$135
Cupid Cardiology (Must be Epic Certified)	N/A		Actual	\$130
EpicCare Home Health and Hospice (Must be Epic Certified)	N/A		Actual	\$130
EpicCare Link (Must be Epic Certified)	N/A		Actual	\$130
EpicCare Nephrology (Must be Epic Certified)	N/A		Actual	\$135
Bones Orthopaedics (Must be Epic Certified)	N/A		Actual	\$135
EpicCare Rehab (Must be Epic Certified)	N/A		Actual	\$135
Kaleidoscope Ophthalmology (Must be Epic Certified)	N/A		Actual	\$130
Long-Term Care (Must be Epic Certified)	N/A		Actual	\$130

OpTime Operating Room Management System (Must be Epic Certified)	N/A	Actual	\$130
Radiant Radiology (Must be Epic Certified)	N/A	Actual	\$130
Secure Chat (Must be Epic Certified)	N/A	Actual	\$130
Stork Obstetrics (Must be Epic Certified)	N/A	Actual	\$130
Willow Inpatient Pharmacy (Must be Epic Certified)	N/A	Actual	\$135
Willow Ambulatory Retail - RX Pharmacy (Must be Epic Certified)	N/A	Actual	\$135
Wisdom General Dentistry (Must be Epic Certified)	N/A	Actual	\$130
Resolute Hospital Billing and Patient Accounting (Must be Epic Certified)	N/A	Actual	\$130
Resolute Professional Billing and Patient Accounting (Must be Epic Certified)	N/A	Actual	\$130
Tapestry Managed Care Administration for Providers (Must be Epic Certified)	N/A	Actual	\$130
Cadence Enterprise Scheduling (Must be Epic Certified)	N/A	Actual	\$130
Grand Central ADT and Prelude Inpatient Registration (Must be Epic Certified)	N/A	Actual	\$130
Call Management/Customer Relationship Management) (Must be Epic Certified)	N/A	Actual	\$130
Nurse Triage (Must be Epic Certified)	N/A	Actual	\$130
Health Information Management - Chart Tracking (Must be Epic Certified)	N/A	Actual	\$130
Health Planet Link (Must be Epic Certified)	N/A	Actual	\$130
Blood Product Administration Module, Remote Monitoring (Must be Epic Certified)	N/A	Actual	\$130
Cogito Ergo Sum Analytics (Must be Epic Certified)	N/A	Actual	\$130
Clinical Device Decision Support (Must be Epic Certified)	N/A	Actual	\$130
Standard Interfaces and Data Connectors (Must be Epic Certified)	N/A	Actual	\$130
Incoming Infusion Documentation to Baxter - HL7V2 (Must be Epic Certified)	N/A	Actual	\$130
Outgoing Infusion Documentation to Baxter - HL7V2 Including incoming Infusion Verification from Baxter (Must be Epic Certified)	N/A	Actual	\$130
ECG Integration Module (with MidMark) (Must be Epic Certified)	N/A	Actual	\$130
Spirometry Integration Module (with MidMark) (Must be Epic Certified)	N/A	Actual	\$130
Holter Integration module (with MidMark) (Must be Epic Certified)	N/A	Actual	\$130
HIM Release of Information & Deficiency Tracking; ASAP Emergency Department; Rover; Long Term Care; Rehab; Home Health; Nephrology (Must be Epic Certified)	N/A	Actual	\$130
EpicCare Inpatient Clinical Systems (Must be Epic Certified)	N/A	Actual	\$130
Epic EHR Modules not listed above	N/A	Actual	\$130
MS SQL Reporting	N/A	Actual	\$130
Interface engine and HL7 services and not limited to experience with Lyniate Rhapsody	N/A	Actual	\$130
Nextgate eMPI	N/A	Actual	\$130
Microsoft Project	N/A	Actual	\$130
IT Project Manager	N/A	Actual	\$155
Epic Project Manager	N/A	Actual	\$165
Travel	N/A	Actual	\$100,000

**Explanation of Service Change and Variances:**

This is a new contract.

**Monitoring Report/Program Review & Follow-up:**

The contract services will be monitored by The Department Information Technology Unit. The SFDPH Program Administrator will be responsible for assisting and tracking all information related to the accomplishment of the project.

**Nondiscrimination and Cultural Competency:**

The Department will work closely with the contractor to ensure that, as applicable, their cultural competency plan is current and in compliance with Departmental procedures.

**Other Significant Issues:**

314e Corporation (314e) was selected as a qualified proposer and placed in a pool of providers under RFQ-2-2020 Establishment Of Pre-Qualified Lists For Various Services In Support Of Phase 2 Of The Electronic Health Record Project, Category 1, Project 1 (CAT1-P1-2-2020). The Department then issued a Request for Proposals to the qualified pool members for Category 1 of RFQ 2-2020 and 314e was one of nine selected firms for a task based contract. Each of the selected firms specialize in one or more of the following services which were requested under Category 1: Specialized Consulting and Support Epic Electronic Health Record, IT Project Managers, Epic Certified Application analysts, Interface Engine engineers and business analysts experienced in HL7, MS SQL Reporting Analysts, EMPI Integration Analysts, and General Analysts/Managers with verifiable background and skills to support Epic Phase 2 Activities. Dependent upon whether 314e bids on the individual Tasks assigned from the RFP, 314e may or may not be awarded Tasks within this RFP.

314e Corporation is a full-service Healthcare Only Information Technology firm providing Epic and Interoperability services to healthcare providers around the United States. 314e Corporation is headquartered in Fremont, CA with a regional office in Blue Bell, PA. 314e have been an Epic Partner since 2006 and have supported over 120 Epic Implementations successfully (one out of every four Epic implementations are a 314e customer.) Providing Integration and interoperability services to over 50 Healthcare Providers across the US, 314e is a CHIME Foundation Member with elite KLAS ratings for Technical Services (#1)

**Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director:**

**Board of Directors:**

Abhishek Begerhotta, CEO  
Alok Sharma, SVP Operations  
Radha Dhawan, Director

**Owners of 10% or more interest in the firm.**

Abhishek Begerhotta, CEO

**Executive Director :**

Abhishek Begerhotta, CEO

**There are 3 board members. There are no vacancies and there are no term limits for members.**

**Recommendations:**

The Department recommends approval of this contract.